



RENTGUARD

YOUR INSIGHT INTO RENTGUARD – THE PROPERTY INSURANCE SPECIALISTS

www.rentguard.co.uk | info@rentguard.co.uk | Tel: 020 8587 1060 | Twitter: @Rentguard

NEWS



Welcome to the Rentguard Newsletter, here you'll find the low-down on all the latest goings-on at Rentguard Insurance, including any changes to process, policy, or industry legislation, as well as information about new products and upcoming events.

Also, a warm welcome to all those that we met at Broker Expo North, it was great to make so many exciting new contacts as well as having a chance to catch up with old friends and current clients.

Let us take care of your non-standard properties



Rentguard are pleased to announce the launch of a **new residential property insurance product** underwritten by Aviva, allowing us to offer cover for an increased range of

property types and personal circumstances.

Our new home insurance policy covers **non-standard** properties and also those in high-risk areas, allowing you to offer greater choice to your clients and better cater for those with unusual personal circumstances.

This policy covers homes of 'non-standard construction,'

including wooden houses and properties with metal, glass or 100% flat roofs and comes with the option of 24-hour home emergency cover.

This flexible approach means we can now offer cover to those **working** or trading **from home** and in some cases, those with previous claims histories, histories of CCJs, bankruptcy and even criminal convictions.

All of the above can be quoted in one call, so if your client **has previously been turned down** by an insurer, or is finding it difficult to find the right cover for their home, then give Rentguard a call today – we'd be happy to try and help!

For more information, speak to one of Rentguard's friendly customer service agents now on **0800 783 1626**.

Send us your Commercial Insurance Quotes



Due to our recent agreement with **Amlin** (as detailed in our October Newsletter) we are now able to offer insurance on a wider range of **commercial properties** and portfolios.

You can get a quote from our team on **0800 783 1626**, or by filling in our **Commercial Property Insurance quote request form**.

Christmas opening hours

We will be operating with our **usual opening hours** over the Christmas period, apart from closing on the following days: **25th, 26th & 28th December** and **1st January**.

From all of us at Rentguard we wish you a very merry Christmas and a happy new year.



Introducing REFERENCE PLUS

TENANT REFERENCING, LEGAL EXPENSES & RENT GUARANTEE COMBINED

We are now offering **Legal Expenses & Rent Guarantee** insurance in conjunction with our **Tenant Referencing** service at great prices.

Our **Reference Plus** packages can include:

- Full profile reference report produced within **24-48 hours**
- Credit check report generated within 1 hour
- If the Tenant(s) defaults, we pay monthly rent up to **£2,500** for up to 6 months or **£15,000** (whichever is the lesser amount)
- Up to **£25,000** for legal expenses per claim



As well as helping landlords to secure reliable and trustworthy tenants, **Reference Plus** also gives them peace of mind that they will always have enough money to pay the bills should the tenant ever default on their rent.

Prices start from as little as **£49.99**, call **0844 4122 020** or visit www.rentguardtenantref.co.uk for more details.

A refreshing view of the lettings market with the Rentguard Ice Angels



Rentguard were delighted to once again exhibit at this year's **Broker Expo North**, which took place at the Ricoh Arena in Coventry.

The event brings together more than **100 exhibitors** and **700 brokers** for a chance to network and explore new opportunities. We'd like to say a big hello to all the new contacts we made and the familiar faces who visited our stand.

Our brand new stand proved a big success, with '**Ice Angels**' handing out delicious rocky road & cherry bakewell ice creams - created using liquid nitrogen - to brokers.

The winner of our **iPad mini prize draw** was **Mark Fry** of **Halton Insurance Services Limited**.

Mark's business card was selected at random from those we received on the day.

Our Managing Director **Steve Jones** visited Halton Insurance this week to deliver the iPad to Mark.



Did you know?

You can follow us on Twitter:
[@Rentguard](https://twitter.com/Rentguard)



Plus stay up to date with all the latest **news, opinions** and **advice** for the lettings and household insurance markets in the **Property Eye** section of the Rentguard website.

Get highly competitive rates on purpose built flats



We are currently offering **extremely competitive rates** on **purpose built flats**. These policies can be quoted in-house without referral (up to a value of £2.5million) and can cover studios, apartments and whole blocks against all the standard perils.

We can provide **instant quotations** on individual or block policies to your customer for a wide range of let properties.

This includes flats with wooden or concrete floors, 100% flat roofs and those let to people of independent means, students, asylum seekers, those receiving housing benefit and more.

In addition to this, we also offer cover on **HMOs** and **bedsits**. For further information, please visit our website or call our customer services team on **020 8587 1060**.

Get your Rentguard 2014 charity calendar now



Rentguard have produced a **2014 calendar** in aid of the Stroke Unit at **West Middlesex University Hospital (WMUH)**.

The calendar includes classic, stylish photos of the Rentguard team, with all proceeds going towards improving facilities at the hospital.

The staff at WMUH dedicate so much time and effort to provide the best support they can to help patients and their families, often through difficult and testing times.

As a company based nearby in Isleworth, we hope to do something positive to help them and the local community.

“By purchasing the calendar, you will be helping us give the hos-

pital a helping hand,” says Rentguard Customer Service Agent Dayna Woodcock, who has been the driving force behind the calendar.

The money raised will go directly towards funding foot stools, feeding pumps, drip stands, two manual blood pressure monitors and eating aids for use in the unit.

The **RLA** and **FLS** have both very kindly donated £250 towards the cause. Can you match it? Or perhaps do even better?



To find out more and reserve your copy of the calendar, please visit: www.justgiving.com/company/RentguardInsurance

UNTIL NEXT TIME

Rentguard remains focused on providing a quality service to its business partners, their clients and customers.

In order to reinforce our commitment to excellence, and further meet your needs, we welcome feedback and suggestions from our clients.

Please email info@rentguard.co.uk with your views.

We wish you all a Merry Christmas and hope you have a happy and successful 2014!

James Castell - Chief Executive