

RENTGUARD

News

www.rentguard.co.uk
info@rentguard.co.uk

Tel: 020 8587 1060
Twitter: @Rentguard

ISSUE 7 - APRIL 2014

Welcome to the Rentguard Newsletter, here you'll find the low-down on all the latest goings-on at Rentguard Insurance, including any changes to policy, personnel or industry legislation, as well as information new products, promotions and upcoming events.

HAS YOUR WEBSITE GOT A QUOTE AND BUY SYSTEM?



We can provide a bespoke version of our quote and buy system to your business, allowing customers to get an **instant online quote straight from your website.**

We know that your brand identity is extremely important to you, that's why the facility can also be customised to match your website's colour scheme,

include your company logo and choice of banner.

Your quote engine will also be automatically assigned a tracking code, meaning you'll be automatically paid the commission for policies verified.

Existing customers can take advantage of this complimentary service by calling **020 8587 1060.**

RENTGUARD GEARING UP FOR BIBA 2014



Rentguard are proud to once again be exhibiting at **BIBA** which takes place at **Manchester Central** on **May 14 & 15**. The two day event brings together insurance brokers from across a wide range of sectors, giving them a chance to build trading relationships, as well as



sourcing new business.

Come and visit us at **stand B42** to meet our team and discuss what we can do for you. Our **Ice Angels** will also be back by popular demand, so come and join us for refreshing treat!

[Click here](#) to register as visitor for the event.

DOWNLOAD OUR PROPERTY CARE GUIDE

As part of our aim to help landlords with every aspect of their investments, we offer a **free Property Care Guide**, it's full of useful advice on how to look after and maintain rental properties, including simple security steps they can take.



[Click here to download](#)



OFFER YOUR LANDLORDS FAST AND EFFECTIVE REFERENCING



We have recently **expanded our referencing team**, allowing us to offer an even quicker and better screening service to landlords. Our references include full credit and affordability checks as well as confirmation of employment and residential history and are available with just

a **24-48 hour turnaround**.

We offer a quick and simple set up, with no monthly fees – you only pay for what you use! What's more, we'll also give you **first reference absolutely free!**

Visit www.rentguardtenantref.co.uk for full details of our referencing services.

2014 CALENDAR RAISES £2,527 FOR CHARITY

We were pleased to present West Middlesex University Hospital with a cheque for the **£2,527** raised by our 2014 charity calendar. A big thank

you to all those who donated, all of the money will go towards improving facilities in the stroke unit of the hospital.

If you would like to donate to this great cause, then it's not too late – please visit <http://www.justgiving.com/company/RentguardInsurance> to give whatever you can.



LOOKING FOR THE RIGHT MORTGAGE? LET RENTGUARD HELP



Rentguard have teamed up with a leading UK Mortgage Advice Company to provide your clients with **fast, efficient, no obligation advice** on both residential and buy to let mortgages.

DON'T FORGET WE ARE OPEN ON SATURDAYS!

A quick reminder that our team are also here to help on **Saturdays - for Customer Services and General Enquiries call 020 8587 1060** (open until 4pm) and for **New Business Enquiries and Quotes call 0800 033 4111** (open until 5pm).



READ OUR 2014 BROCHURE

We have recently updated our **company brochure** to better reflect the services we offer, you can view it online here, or if you would like us to send you a hard copy then please email info@rentguard.co.uk



[Click here to download](#)

By filling in a simple 30 second form with their requirements, your client will be contacted by qualified advisor who can help find the right loan for their individual circumstances.

For more information, please visit the new mortgages section of our website.

30 SECONDS WITH: SELAMAWIT BEYENE – SENIOR RELATIONSHIP MANAGER



Name: *Selamawit Beyene.*

How long have you worked at Rentguard? *It's been 5 years now.*

What is the thing you enjoy most about your role? *It's fun interacting with all the different accounts providing them with advice and services ranging from marketing plans to project management etc.*

What is the most challenging part? *Possibly communication with all the accounts that we have and giving them all the right amount of attention, also meeting tight deadlines – I say this because sometimes we may need further help with a case through our underwriters and sometimes that takes time.*

Who would play you in the Hollywood movie of your life? And why? *Kerry Washington - because people say I look like her, plus I love Scandal which is the drama she's in at the moment – I'm hooked.*

What is your favourite food? *Hmm, Italian food.*

What's your favourite drink? *A cocktail of some sort!*

Favourite holiday destination? *Somewhere with a beach...*

Favourite football team? And why? *Arsenal – because they're the best!*

How do you like to spend your spare time? *Socialising with my friends and reading a book.*

Call Selamawit on **020 8587 1060** or email **Selamawit.Beyene@rentguard.co.uk** to see what she can do for your business.

TEE OFF FOR CHARITY



Rentguard would like to invite you take part in the **Sparks Golf Day** at **Fulwell Golf Club Middlesex** on **Monday 23rd June**.

From dawn till dusk, challengers will attempt to complete 72 holes of golf to raise money for the

Sparks children's health charity. Food and drink will be provided during the day, with a well-earned celebration in the evening.

There is a registration fee of £100 with a minimum fundraising target of £500 per team. To book your place call **020 7091 7750** or email: golf@sparks.org.uk.

For more information and to donate to this fantastic cause, please visit:

<http://www.sparks.org.uk/events/golf-challenge-day/>

UNTIL NEXT TIME

Rentguard remains focused on providing a quality service to its business partners, their clients and customers.

In order to reinforce our commitment to excellence, and further meet your needs, we welcome feedback and suggestions from clients.

Please email **info@rentguard.co.uk** with your views.

We hope you have a good Easter and we look forward to speaking with you soon!

James Castell Chief Executive