

RENTGUARD

NEWS

YOUR INSIGHT INTO RENTGUARD – THE PROPERTY INSURANCE SPECIALISTS

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Welcome to the Rentguard Newsletter, here you'll find the low-down on all the latest goings-on at **Rentguard Insurance**, including any changes to process, policy, or industry legislation, as well as information about **new products** and **events**.

We'd also like to say a warm welcome to all those who came to say hello at **Broker Expo South** last week, it was great to catch up with so many old faces, as well as making many exciting new contacts.

Amlin join Rentguard's Commercial Insurance Providers

Amlin Rentguard are delighted to announce that we have extended our partnership with **Amlin UK**, enabling us to offer you a wider choice of **Property Insurance** products.



We have been working with Amlin for many years within the field of residential insurance and are now pleased to announce the expansion of our relationship to encompass their

range of commercial policies, giving us the opportunity to offer them to you at **highly competitive prices**.

The new Amlin products protect commercial properties such as **retail outlets, offices, cafes, manufacturers & doctors' surgeries** against all the major perils – including **fire, storm, flood & escape of water** and come with **£25,000 contents insurance** as standard.

"We relish the opportunity be able to provide more choice and diversity to our brokers and their customers, and we look forward to adding even more options in the future," said Rentguard's Managing Director Steve Jones.

If you would like any further information on these changes and how they will benefit you and your customers, then please contact our Client Services team on **020 8587 1060** or visit www.rentguard.co.uk

And the winner is...



We are pleased to reveal that our **Broker Expo South prize draw** winner is **Bektas Ozer** of **ESL Insurance**. He will receive a state-of-the-art **iPad mini** courtesy of Rentguard.

Bektas is Sales Manager at ESL and his business card was selected at random from those we gathered at last week's exhibition.

We look forward to seeing you all at future exhibitions, where who knows, the winner could be you!

Build your brand



Check out our online **marketing guide for brokers**. It's full of **practical hints & tips** to help you **grow your business** and build your brand, even with a modest budget.



[Download the free PDF here](#)

EVENTS

Countdown to Coventry



We will once again be exhibiting at **Broker Expo** at the **Ricoh Arena** in **Coventry** on **14th November**.

The event brings together over 700 brokers and more than 100 exhibitors for a chance to network and discuss the ever-changing market. We hope to see you there.

For more information on the event, visit: www.brokerexpo.co.uk

PROPERTY EYE

See inside the Lettings Market



We have recently expanded rentguard.co.uk to introduce **Property Eye**; a new resource centre for letting agents and landlords.

The online hub will provide **market news, advice and statistics for agents** free of charge, as well as in-depth articles focusing on the latest industry trends and any changes in legislation.

This addition is part of a number of exciting online developments from Rentguard as we look to further expand the services we offer to our clients.

“Property Eye is proving popular with our brokers as they look to keep ahead of the game. There is a mass of information floating around, so for agents to be able to find it all in one

place will be great help,” said Chief Executive James Castell.

Market Watch, FAQs for Landlords, Buy-to-Let Advice and our **Property Care Guide** are just some of the informative regular features included. Contributions from the sector are also encouraged in **Your Stories** and **Diary of a First Time Landlord**.

The resource also includes useful multi-media content such as videos and infographics to help agents keep up-to-date with the buy-to-let market.

To explore this new section click on the **Property Eye** tab in www.rentguard.co.uk today.



Did you know?

You can follow us on Twitter: [@Rentguard](https://twitter.com/Rentguard)

Or visit our blog at: www.rentguard.blogspot.co.uk for all the latest trends, opinion and advice for the lettings and household insurance markets.

Direct Debit options available



We offer a **Direct Debit** payment facility on all of our policies, allowing customers to split their premiums over 10 monthly instalments.

This allows customers to split the cost of

cover over a period that is more comfortable for them.

For more information on the various payment methods we offer, please visit our website – www.rentguard.co.uk

HMOs – we've got them covered

We are excited to announce that we have expanded the scope of our cover to cater for non-standard properties, including **HMOs** and **bedsits**.

At Rentguard we always try to be as flexible as possible to meet the individual requirements of both you and your customers and this is a pleasing step in further increasing the range of cover available.

Houses in Multiple Occupation (HMO) refers to properties lived in by **three**

or more tenants, forming more than one household, but sharing either a bathroom, kitchen facilities, toilet or living area.

Bedsits differ to HMOs in that the occupier may share a communal bathroom with other occupants, but cooking facilities are included in the sleeping/living area.

We are also currently offering **extremely competitive rates** for cover on purpose built flats and studio apartments.



Coming soon

In the near future, we will be providing **Legal Expenses & Rent Guarantee** insurance in combination with our **Tenant Referencing** services, allowing you to offer a full protection package to landlords at a great price.

Watch this space or visit www.rentguardtenantref.co.uk for more information in due course.

New Zurich policy wordings

Please note, we have launched a new **policy wording** for **Zurich Residential Landlord Insurance** with immediate effect.

The new wording incorporates many changes which we believe makes the policy **clearer and easier to understand for customers** and clients, and reflects our expanding underwriting capabilities.

Please rest assured that there have been no changes to cover itself, which remains comprehensive to your needs and requirements. All terms and conditions of the cover offered remain the same, and you will also continue to benefit from the same efficient claims service.

For more information on the above, or to discuss how we can help meet your specific needs, please call our **Client Services team** on **020 8587 1060**.

UNTIL NEXT TIME

Rentguard remains focused on providing a quality service to its business partners, their clients and customers.

In order to reinforce our commitment to excellence, we welcome feedback and suggestions from our clients.

Please email info@rentguard.co.uk with your views.

We hope you all had a successful summer and look forward to speaking with you soon.

James Castell - Chief Executive